## What is (and what isn't) Person Centered Job Selection (PCJS)?

## What is PCJS also known as "Discovery?"

- A process of learning about a job seeker so that the information may be translated into job tasks, settings, preferences, & support needs, which will become the basis for creating a targeted job development list.
- Building trust with the job seeker and forming a professional, respectful relationship so their best interests, competencies, and concerns may be learned, addressed, and supported as needed.
- Thinking in questions always seeking more information for clarity and to better be able to translate information into vocational ideas.
- Finding competencies, including the context for these to show through.
- Time spent directly with the job seeker to discover interests, skills, and preferences in general and as they will pertain to work.
- Time spent with others who know the job seeker well to gain insight into their interests, skills, and preferences.
- Time first spent in familiar places and then moving toward new places and activities to expand learning.
- Making connections with people who share common interests. This includes initiating an introduction and allowing that person to assist in exploring interests.
- Reviewing records to learn from diagnosis, support needs, and other's insights while taking care to know what is currently relevant and important in terms of independent work.

## What isn't Person Centered Job Selection?

- Assuming you know someone fully just because you've spent (perhaps even significant) time with them within the social service system (be it in a day program, staffed residence, or community activities.)
- Reviewing records and having a full clinical picture of someone.
- Asking "What do you want to do?" and then taking their answer as your plan for a job search.
- Finding one interest and then seeking a job that somehow involves that (ie. Someone likes to drink coffee, so you search for job stocking shelves at a music store.)
- Driving around their community looking for "help wanted" signs or stopping in favorite restaurants to drop off applications and watch how they do.
- Standardized vocational assessments. Comparing to another person on a standardized scale tells what people cannot do but not what they can do.
- Translating skills from one single work or volunteer experience.
- Asking the PCEP questions of the job seeker and typing in the answers.
- Listing enough information to complete the PCEP but not showing a full picture of the person or how good, fitting work can be determined and found in the local community.