

# Introducing Book 3 of the Discovery Series: The Customized Plan for Employment

This new manual is the third in MG&A's series on the Customized Process. The Customized Plan for Employment (CPE) serves as the linchpin between Discovery and Job Development and creates a balance between job seekers with disabilities and potential employers. The manual provides step-by-step information on facilitating a person-centered employment plan that creates a blueprint for customized job development.

## Ordering information:

1 to 24 manuals: \$15.00/each plus shipping and handling.

25 + manuals: \$12.00/each plus shipping and handling.

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## *The Customized Plan for Employment*



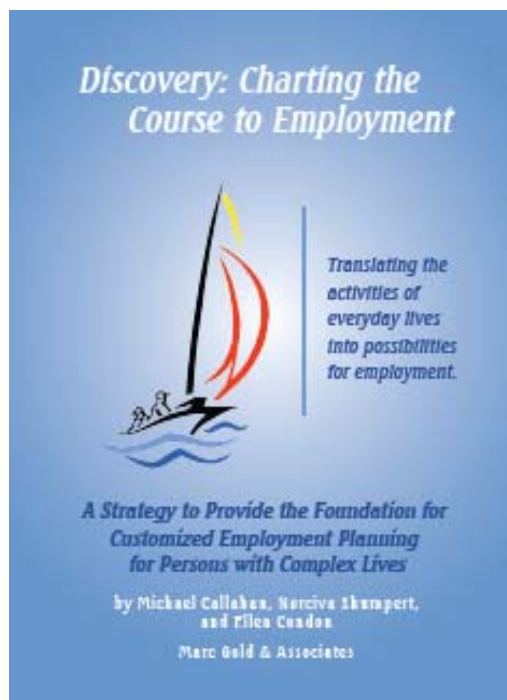
*Developing a  
blueprint for  
customized job  
development.*



*by Michael Callahan, Ellen Casdas,  
and Marcia Thompson*

Marc Gold & Associates

# Books 1 & 2 of the Discovery Series:

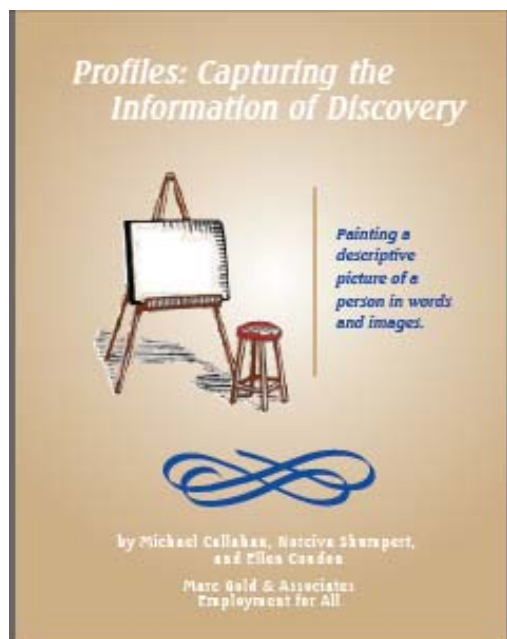


The 1st book in the Discovery Series:

## **Discovery: Charting the Course to Employment**

This “how to” manual provides the information necessary for practitioners, family members and others to facilitate the discovery process as an alternative to comparative assessment procedures. The result of over twenty years of practical use, *Discovery, Charting the Course to Employment* describes this innovative strategy from its beginnings through the steps of implementation to the tools and underlying concepts necessary for facilitation.

Formerly referred to as the Profile Strategy, discovery uses practical qualitative research procedures to reveal the answer to an essential question, “Who is this person?” After an in-depth understanding of the person’s life is developed, this strategy then uses “translation” to interpret the activities of everyday life into employment possibilities. This manual is valuable for employment professionals, teachers, family members, and self-advocates.



This book is the 2nd in Discovery Series:

## **Profiles: Capturing the Information of Discovery**

This manual provides the information necessary for practitioners, family members and others to complete the discovery process by developing descriptive profile documents that substitute for assessment reports. This critical aspect of discovery results in a three part Profile that tells the job seeker’s story and prepares for the customized plan for employment.

Part I of the Profile provides the identifying information necessary to begin the in-depth description of the individual’s life developed in Part II. Part III provides a summarization that provides the foundation for the employment plan. Profile outlines, samples and guides are included in a digital format. This manual is valuable for employment professionals, teachers, family members, and self-advocates.

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